

CGRU 2019-2020

Presidents Report

CGRU Membership

- ▶ 2017 - 1755 Total members
- ▶ 2018 - 1723 Total member
- ▶ 2019 - 1290 Total members (As of January 1st)
 - ▶ No sevens season
 - ▶ Shortened Season
- ▶ 2020 - 1300 Total members
 - ▶ Fall Uncertainty
 - ▶ Conservative estimate for budgeting

2019-2020 Challenges

- ▶ Director of Finance voted out due to inability to fill the role - November
- ▶ Poor winter weather - January/February
- ▶ COVID-19 - March
- ▶ USAR Bankruptcy - April and On-going
- ▶ 2020 - 2021 season planning - On-going

Accomplishments

- ▶ Regained 501C3 status for union
 - ▶ Protect the board
 - ▶ Allow for donations and sponsors
- ▶ Free to all players and coaches registered with CGRU
 - ▶ Canterbury Crusaders Camp
 - ▶ \$4350.00 - Admin / Coaching / Player Development
- ▶ LA 7s invitational
 - ▶ Collegiate Women - \$4063.85
 - ▶ Women - \$4063.85
 - ▶ Men - \$0.00 - did not send team due to league schedule
- ▶ Increase visibility on Facebook and Instagram
- ▶ Got USAR to pay us the money they owed us
- ▶ Still here!

USAR update

- ▶ Bankruptcy is going okay, USAR will survive and is set up for future success
 - ▶ Hopeful for conclusion on September 1st
- ▶ New Competitions management system (CMS)
 - ▶ Kelly Ting to review
 - ▶ Send out trainings to you once we receive them
 - ▶ Hopefully by the end of the month
- ▶ Likely less dues to USAR, but offset by dues to the local union
 - ▶ USAR will provide less service, we pay for the services we want
 - ▶ Some services will be taken on by the Union, so we will need to fund those
 - ▶ Overall CIPP shouldn't meaningfully change for total amount
 - ▶ More money will be spent in the CGRU to benefit the CGRU
 - ▶ CGRU CIPP is one of the 3 lowest in the country
- ▶ Much smaller office, and money will be less likely to be co-mingled
- ▶ World Rugby Trans Guidelines - USAR continues to collect feedback to give to World Rugby regarding new guidelines
- ▶ USAR Dues expected to be about \$37 per player and \$50 per team for Club Rugby, coaches and refs may be a little bit more. (These have not been set in stone)

Return to Play Guidelines

- ▶ North Carolina is in Stage 3 until at least September 11th
- ▶ South Carolina and Georgia are in Stage 4
 - ▶ Touch rugby scrimmaged allowed, no inter-squad competition
- ▶ Stage 5 - is when we can go back to playing games
- ▶ CIPP insurance is “good” until the end of August
- ▶ Each team should purchase a non-touch thermometer and measure and record players temps before each practice.
- ▶ Full guidelines - <https://assets.usarugby.org/docs/medical/USAR-R2P.pdf?v=1598019057708>
- ▶ We expect you to follow the rules, we all want to play rugby as soon as possible.

Financial Update 2019-2020

- ▶ Balance as of 8/30/19 - \$51,877
- ▶ New Revenue - \$24,054.04
- ▶ Expenses - \$18,977.69
- ▶ New Balance - \$56,693.49
- ▶ Includes \$10,000 in a 6-month bond that we renewed (gained roughly \$200)

- ▶ 2019-2020 Budget : \$25,500 in dues, \$37,450 in expenses
 - ▶ Trying to use the money to grow the game
 - ▶ Discrepancy caused in that most our expenses are in the spring
- ▶ One-time expense in setting up 501C3

Finances for 2020-2021

- ▶ Principle:
 - ▶ Keep a rainy-day fund close to 6 months - 1 year of operating expenses
 - ▶ Slowly draw down the excess by growing the game and offering unique opportunities to our teams and players
- ▶ Starting Balance: \$56,693.49
- ▶ Potential new expenses in budget
 - ▶ National Championships - \$10,400
 - ▶ Part-time contractor - \$7,800 (\$10 week, \$15/hr, 52 weeks a year)
 - ▶ 3rd party accountant - \$1000 (probably less)
- ▶ 2020-2021 Budget
 - ▶ Revenue - \$48,100 (based on 1300 players at \$37 to the union, \$35+- USAR)
 - ▶ Expenses - \$59,250
 - ▶ Net - (\$11,150)
 - ▶ Ending Balance - \$45,543 = 9 months of expenses

Update from current board (voting members) or newly elected

- ▶ David Morris
- ▶ Maddy Clark
- ▶ Callie Woods
- ▶ Kelly Ting
- ▶ Eric Perkins
- ▶ Pat Dennehy or Michael Honeycutt (in-coming)
- ▶ Randy Akerman or Allen LeCroy (in-coming)

Elections

- ▶ Each person running gets 2 minutes to speak
- ▶ Each team gets 1 vote (if you have a men's and women's team you vote 2x)
- ▶ Only teams participating in the competition vote for their "DOR"
- ▶ Voting will open this afternoon and go through Wednesday at 5 pm.

Open Forum

- ▶ Do we want to participate in national championship pathways?
- ▶ If no national championship, do we want to participate in a regional pathway?
- ▶ Do we want a paid administrator (once it is proper timing to do so)?
- ▶ Do we want to fund a 3rd party accountant to make sure we keep our 501C3 and are above board with our financial stewardship?
- ▶ Other